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E*TRADE FINANCIAL CORPORATION REPORTS MONTHLY ACTIVITY FOR MAY 2016

NEW YORK, June 13, 2016 – E*TRADE Financial Corporation (NASDAQ: ETFC) today released its Monthly Activity Report for May 2016.

Daily Average Revenue Trades ("DARTs") for May were 149,475, a six percent decrease from April and a one percent decrease from the year-ago period. The Company added 30,607 gross new brokerage accounts in May and ended the month with approximately 3.3 million brokerage accounts — an increase of 8,448 from April.

Net new brokerage assets were \$1.2 billion in the month. During the month, customer security holdings increased two percent, or \$3.5 billion, and brokerage-related cash increased by \$0.6 billion to \$43.2 billion. Bank-related cash and deposits remained flat, ending the month at \$5.3 billion. Customers were net buyers of approximately \$0.4 billion in securities during the month.

(more)

Monthly Activity Data

		May-16		Apr-16		May-15	% Chg. M/M	% Chg. Y/Y
Trading days		21.0		21.0		20.0	N.M.	N.M.
DARTs		149,475		159,215		151,444	(6.1)%	(1.3)%
Gross new brokerage accounts		30,607		34,724		27,865	(11.9)%	9.8 %
Gross new stock plan accounts		19,953		25,202		26,358	(20.8)%	(24.3)%
Gross new banking accounts		453		337		360	34.4 %	25.8 %
Total gross new accounts		51,013		60,263		54,583	(15.3)%	(6.5)%
Net new brokerage accounts ⁽¹⁾		8,448		10,866		7,141	N.M.	N.M.
Net new stock plan accounts		(1,187)		11,822		13,170	N.M.	N.M.
Net new banking accounts		(1,743)		(1,727)		(1,437)	N.M.	N.M.
Net new accounts		5,518		20,961		18,874	N.M.	N.M.
End of period brokerage accounts ⁽¹⁾		3,273,314		3,264,866		3,198,095	0.3 %	2.4 %
End of period stock plan accounts		1,435,200		1,436,387		1,284,879	(0.1)%	11.7 %
End of period banking accounts		332,081		333,824		353,116	(0.5)%	(6.0)%
End of period total accounts		5,040,595		5,035,077		4,836,090	0.1 %	4.2 %
Customer Assets (\$B)								
Security holdings	\$	209.1	\$	205.6	\$	220.6	1.7 %	(5.2)%
Sweep deposits		26.6		26.4		20.7	0.8 %	28.5 %
Customer payables (cash)		6.9		6.9		6.6	0.0 %	4.5 %
Customer assets held by third parties ⁽²⁾		9.7		9.3		14.7	4.3 %	(34.0)%
Brokerage customer assets		252.3		248.2		262.6	1.7 %	(3.9)%
Unexercised stock plan customer holdings (vested)		30.1		31.4		39.8	(4.1)%	(24.4)%
Savings, checking and other banking customer assets		5.3		5.3		5.6	0.0 %	(5.4)%
Total customer assets	\$	287.7	\$	284.9	\$	308.0	1.0 %	(6.6)%
Net new brokerage assets ⁽³⁾	\$	1.2	\$	(0.4)	\$	1.0	N.M.	N.M.
Net new banking assets ⁽³⁾	•	(0.1)	•	(0.1)	•	0.0	N.M.	N.M.
Net new customer assets ⁽³⁾	\$	1.1	\$	(0.5)	\$	1.0	N.M.	N.M.
Brokerage related cash	\$	43.2	\$	42.6	\$	42.0	1.4 %	2.9 %
Other customer cash and deposits		5.3		5.3		5.6	0.0 %	(5.4)%
Total customer cash and deposits	\$	48.5	\$	47.9	\$	47.6	1.3 %	1.9 %
Customer net (buy) / sell activity	\$	(0.4)	\$	0.2	\$	(0.2)	N.M.	N.M.

 Net new brokerage and end of period accounts in May 2015 include the closure of 1,314 accounts related to the shutdown of the Company's global trading platform and the closure of 3,484 accounts related to the escheatment of unclaimed property.
Customer assets held by third parties are held outside E*TRADE Financial and include money market funds and sweep

(2) Customer assets held by third parties are held outside E TRADE Financial and include money market funds and sweep deposit accounts at unaffiliated financial institutions.

(3) Net new customer assets are total inflows to all new and existing customer accounts less total outflows from all closed and existing customer accounts. The net new banking assets and net new brokerage assets metrics treat asset flows between E*TRADE entities in the same manner as unrelated third party accounts.

Historical metrics and financials can be found on E*TRADE Financial's corporate website at <u>https://about.etrade.com</u>.

About E*TRADE Financial

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