

**FOR IMMEDIATE RELEASE**

**E\*TRADE Media Relations**

Thayer Fox  
646-521-4418  
[thayer.fox@etrade.com](mailto:thayer.fox@etrade.com)

**E\*TRADE Investor Relations**

Brett Goodman  
646-521-4406  
[brett.goodman@etrade.com](mailto:brett.goodman@etrade.com)

**E\*TRADE FINANCIAL CORPORATION REPORTS  
MONTHLY ACTIVITY FOR JULY 2016**

**NEW YORK, August 12, 2016** – E\*TRADE Financial Corporation (NASDAQ: ETFC) today released its Monthly Activity Report for July 2016.

Daily Average Revenue Trades ("DARTs") for July were 147,100, a one percent decrease from June and a two percent decrease from the year-ago period. The Company added 22,899 gross new brokerage accounts in July and ended the month with approximately 3.3 million brokerage accounts — an increase of 387 from June.

Net new brokerage assets were \$0.3 billion in the month. During the month, customer security holdings increased four percent, or \$7.9 billion, and brokerage-related cash increased by \$2.0 billion to \$45.0 billion. Bank-related cash and deposits remained flat, ending the month at \$5.2 billion. Customers were net sellers of approximately \$2.0 billion in securities during the month.

(more)

## Monthly Activity Data

	Jul-16	Jun-16	Jul-15	% Chg. M/M	% Chg. Y/Y
Trading days	20.0	22.0	22.0	N.M.	N.M.
DARTs	147,100	148,941	149,283	(1.2)%	(1.5)%
Gross new brokerage accounts	22,899	25,448	29,623	(10.0)%	(22.7)%
Gross new stock plan accounts	25,192	23,207	68,648	8.6 %	(63.3)%
Gross new banking accounts	323	367	391	(12.0)%	(17.4)%
Total gross new accounts	48,414	49,022	98,662	(1.2)%	(50.9)%
Net new brokerage accounts <sup>(1)</sup>	387	3,776	(11,877)	N.M.	N.M.
Net new stock plan accounts	12,095	7,853	52,045	N.M.	N.M.
Net new banking accounts	(1,194)	(2,356)	(2,107)	N.M.	N.M.
Net new accounts	11,288	9,273	38,061	N.M.	N.M.
End of period brokerage accounts <sup>(1)</sup>	3,277,477	3,277,090	3,189,449	0.0 %	2.8 %
End of period stock plan accounts	1,455,148	1,443,053	1,346,002	0.8 %	8.1 %
End of period banking accounts	328,531	329,725	348,846	(0.4)%	(5.8)%
End of period total accounts	5,061,156	5,049,868	4,884,297	0.2 %	3.6 %
<b>Customer Assets (\$B)</b>					
Security holdings	\$ 216.7	\$ 208.8	\$ 215.7	3.8 %	0.5 %
Sweep deposits	27.5	27.8	20.1	(1.1)%	36.8 %
Customer assets held by third parties <sup>(2)</sup>	10.0	8.5	14.6	17.6 %	(31.5)%
Customer payables (cash)	7.5	6.7	6.5	11.9 %	15.4 %
Brokerage customer assets	261.7	251.8	256.9	3.9 %	1.9 %
Unexercised stock plan customer holdings (vested)	31.9	28.9	42.5	10.4 %	(24.9)%
Savings, checking and other banking customer assets	5.2	5.2	5.5	0.0 %	(5.5)%
Total customer assets	\$ 298.8	\$ 285.9	\$ 304.9	4.5 %	(2.0)%
Net new brokerage assets <sup>(3)</sup>	\$ 0.3	\$ 0.8	\$ 0.2	N.M.	N.M.
Net new banking assets <sup>(3)</sup>	0.0	0.0	0.0	N.M.	N.M.
Net new customer assets <sup>(3)</sup>	\$ 0.3	\$ 0.8	\$ 0.2	N.M.	N.M.
Brokerage related cash	\$ 45.0	\$ 43.0	\$ 41.2	4.7 %	9.2 %
Other customer cash and deposits	5.2	5.2	5.5	0.0 %	(5.5)%
Total customer cash and deposits	\$ 50.2	\$ 48.2	\$ 46.7	4.1 %	7.5 %
Customer net (buy) / sell activity	\$ 2.0	\$ (1.2)	\$ (1.1)	N.M.	N.M.

(1) Net new brokerage and end of period accounts in July 2015 include the closure of 14,604 accounts related to the shutdown of the Company's global trading platform.

(2) Customer assets held by third parties are held outside E\*TRADE Financial and include money market funds and sweep deposit accounts at unaffiliated financial institutions.

(3) Net new customer assets are total inflows to all new and existing customer accounts less total outflows from all closed and existing customer accounts. The net new banking assets and net new brokerage assets metrics treat asset flows between E\*TRADE entities in the same manner as unrelated third party accounts.

Historical metrics and financials can be found on E\*TRADE Financial's corporate website at <https://about.etrade.com>.

(more)

**About E\*TRADE Financial**

E\*TRADE Financial and its subsidiaries provide financial services including online brokerage and related banking products and services to retail investors. Securities products and services are offered by E\*TRADE Securities LLC (Member FINRA/SIPC). Bank products and services are offered by E\*TRADE Bank, a Federal savings bank, Member FDIC, or its subsidiaries. More information is available at [www.etrade.com](http://www.etrade.com).

**Important Notices**

E\*TRADE Financial, E\*TRADE, and the E\*TRADE logo are trademarks or registered trademarks of E\*TRADE Financial Corporation. ETFC-G

© 2016 E\*TRADE Financial Corporation. All rights reserved.