## FOR IMMEDIATE RELEASE

E\*TRADE FINANCIAL Media Relations Contact Pam Erickson 617-296-6080 pam.erickson@etrade.com

E\*TRADE FINANCIAL Investor Relations Contact Brett Goodman 646-521-4406 brett.goodman@etrade.com

## E\*TRADE FINANCIAL CORPORATION REPORTS MONTHLY ACTIVITY FOR JANUARY 2009

**New York, February 18, 2009** – E\*TRADE FINANCIAL Corporation (NASDAQ: ETFC) today released its Monthly Activity Report for January. The Company opened 75,141 gross new retail accounts in January, with net new retail accounts of 22,275, more than half of which were brokerage accounts. The Company's total retail accounts now stand at a record 4.56 million. Total Daily Average Revenue Trades ("DARTs") increased 2.8 percent sequentially to 184,158.

Asset flows for the month continued to be positive, as the Company realized more than \$1 billion in net new customer assets, marking the fourth consecutive month of positive inflows. Total customer cash and deposits (including brokerage related cash) increased by \$344 million during the month. Customers were net buyers of approximately \$900 million in securities in January.

	Jan-09	Dec-08	Jan-08 <sup>(1)</sup>	% Chg. M/M	% Chg. Y/Y
Trading days	20.0	21.5	21.0	N.M.	N.M.
Daily Average Revenue Trades	184,158	179,162	200,809	2.8 %	(8.3)%
Gross new brokerage accounts Gross new stock plan accounts Gross new banking accounts Total gross new retail accounts	36,022 15,717 <u>23,402</u> 75,141	45,164 14,741 18,259 78,164	41,867 17,640 <u>48,471</u> 107,978	(20.2)% 6.6 % 28.2 % (3.9)%	(14.0)% (10.9)% (51.7)% (30.4)%
End of period brokerage accounts End of period stock plan accounts End of period banking accounts Total end of period retail accounts	2,610,999 1,015,472 928,838 4,555,309	2,597,343 1,018,730 916,961 4,533,034	2,456,694 1,043,436 814,869 4,314,999	0.5 % (0.3)% 1.3 % 0.5 %	6.3 % (2.7)% 14.0 % 5.6 %
<u>Retail Customer Assets (\$MM)</u> Security holdings Brokerage related cash Other customer cash and deposits Total retail customer assets	\$ 76,373 15,881 16,720 \$ 108,974	<ul> <li>\$ 79,941</li> <li>16,209</li> <li>16,048</li> <li>\$ 112,198</li> </ul>	\$ 136,693 17,622 15,098 \$ 169,413	(4.5)% (2.0)% 4.2 % (2.9)%	(44.1)% (9.9)% 10.7 % (35.7)%

# Monthly Activity Data

<sup>(1)</sup> These metrics have been re-presented to exclude activity from discontinued operations.

Historical monthly metrics data from January 2006 to January 2009 can be found on the E\*TRADE FINANCIAL investor relations site at <u>https://investor.etrade.com</u>.

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