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E*TRADE FINANCIAL CORPORATION REPORTS MONTHLY ACTIVITY FOR NOVEMBER 2010; PROVIDES UPDATES TO ITS LOAN DELINQUENCIES

New York, December 15, 2010 – E*TRADE Financial Corporation (NASDAQ: ETFC) today released its Monthly Activity Report for November 2010.

Daily Average Revenue Trades ("DARTs") for November were 158,770, a nine percent increase from October and a four percent increase from the year-ago period. The Company ended the month with approximately 2.7 million brokerage accounts – including gross new brokerage accounts of 30,355 and net new brokerage accounts of 5,182 during the month. Total accounts ended the month at approximately 4.2 million.

Net new brokerage assets were positive \$0.8 billion in the month, totaling \$7.4 billion year to date. During the month, customer security holdings increased by one percent, or \$0.8 billion, and brokerage-related cash increased by \$0.3 billion to \$23.8 billion, with customers as net buyers of approximately \$0.8 billion in securities in November. Bank-related cash and deposits declined by \$0.1 billion, ending the month at \$9.0 billion.

The Company also updated delinquency statistics in its loan portfolio. For the Company's entire loan portfolio, total special mention delinquencies (30 to 89 days delinquent) increased five percent from September 30, 2010 to November 30, 2010 and declined slightly from October 31, 2010 to November 30, 2010, while total "at risk" delinquencies (30 to 179 days delinquent) increased by one percent from September 30, 2010 to November 30, 2010 to November 30, 2010 and declined one percent from October 31, 2010 to November 30, 2010. Additional loan delinquency data is provided in the second table of this release.

(more)

Monthly Activity Data

		Nov-10		Oct-10	N	ov-09 ⁽¹⁾	% Chg. M/M	% Chg. Y/Y
Trading days		20.5		21.0		19.5	N.M.	N.M.
DARTs		158,770		145,311		153,223	9.3 %	3.6 %
Gross new brokerage accounts Gross new stock plan accounts Gross new banking accounts Total gross new accounts		30,355 12,305 <u>1,688</u> 44,348		26,901 14,248 <u>1,588</u> 42,737		26,382 16,743 <u>1,961</u> 45,086	12.8 % (13.6)% 6.3 % 3.8 %	15.1 % (26.5)% (13.9)% (1.6)%
Net new brokerage accounts Net new stock plan accounts Net new banking accounts Net new accounts		5,182 2,363 (7,514) 31		4,167 321 (7,293) (2,805)		301 1,835 (11,111) (8,975)	N.M. N.M. N.M. N.M.	N.M. N.M. N.M. N.M.
End of period brokerage accounts End of period stock plan accounts End of period banking accounts End of period total accounts	2,666,051 1,036,134 521,799 4,223,984		2,660,869 1,033,771 529,313 4,223,953		1,	2,642,685 1,027,066 <u>734,799</u> 1,404,550	0.2 % 0.2 % (1.4)% 0.0 %	0.9 % 0.9 % (29.0)% (4.1)%
Customer Assets (\$B) Security holdings Customer payables (cash) Customer cash balances held by third parties Unexercised stock plan customer options (vested)	\$	114.4 4.9 3.3 19.9	\$	113.6 4.9 3.3 19.7	\$	96.3 4.8 3.0 16.1	0.7 % 0.0 % 0.0 % 1.0 %	18.8 % 2.1 % 10.0 % 23.6 %
Customer assets in brokerage and stock plan accounts Sweep deposit accounts Savings and transaction accounts		142.5 15.6 8.5		<u>141.5</u> 15.3 8.6		120.2 12.4 12.0	0.7 % 2.0 % (1.2)%	18.6 % 25.8 % (29.2)%
CDs Customer assets in banking accounts Total customer assets	\$	0.5 24.6 167.1	\$	0.5 24.4 165.9	\$	1.3 25.7 145.9	0.0 % 0.8 % 0.7 %	(61.5)% (4.3)% 14.5 %
Net new brokerage assets (\$B) ⁽²⁾ Net new banking assets (\$B) ⁽²⁾	\$	0.8 (0.1)	\$	0.9 (0.1)	\$	0.5 (0.3)	N.M. N.M.	N.M. N.M.
Net new customer assets (\$B) ⁽²⁾ Brokerage related cash (\$B) Other customer cash and deposits (\$B)	\$ \$	0.7 23.8 9.0	\$ \$	0.8 23.5 9.1	\$ \$	0.2 20.2 13.3	N.M. 1.3 % (1.1)%	N.M. 17.8 % (32.3)%
Total customer cash and deposits (\$B)	\$	32.8	\$	32.6	\$	33.5	0.6 %	(2.1)%

(1) (2)

All periods presented have been updated to exclude international local activity. Net new customer assets are total inflows to all new and existing customer accounts less total outflows from all closed and existing customer accounts. The net new banking assets and net new brokerage assets metrics treat asset flows between E*TRADE entities in the same manner as unrelated third party accounts.

Loan Delinquency Data

							% Chg. Nov 10 -	% Chg. Oct 10 -	% Chg. Nov 10 -
	N	Nov-10		Oct-10		Sep-10	Oct 10	Sep 10	Sep 10
<u>One- to Four-Family (\$MM)</u>									
Current	\$	6,924	\$	7,092	\$	7,286	(2)%	(3)%	(5)%
30-89 days delinquent		418		406		376	3 %	8 %	11 %
90-179 days delinquent		218		232		241	(6)%	(4)%	(10)%
Total 30-179 days delinquent		636		638		617	(0)%	3 %	3 %
180+ days delinquent ⁽³⁾		801		820		818	(2)%	0 %	(2)%
Total delinquent loans		1,437		1,458		1,435	(1)%	2 %	0 %
Gross loans receivable ⁽⁴⁾	\$	8,361	\$	8,550	\$	8,721	(2)%	(2)%	(4)%
Home Equity (\$MM)									
Current	\$	6,220	\$	6,320	\$	6,434	(2)%	(2)%	(3)%
30-89 days delinquent		192		203		202	(5)%	0 %	(5)%
90-179 days delinquent		146		140		142	4 %	(1)%	3 %
Total 30-179 days delinquent		338		343		344	(1)%	(0)%	(2)%
180+ days delinquent ⁽³⁾		55		59		56	(7)%	5 %	(2)%
Total delinquent loans		393		402		400	(2)%	1 %	(2)%
Gross loans receivable ⁽⁴⁾	\$	6,613	\$	6,722	\$	6,834	(2)%	(2)%	(3)%
Consumer and Other (\$MM)									
Current	\$	1,488	\$	1,515	\$	1,548	(2)%	(2)%	(4)%
30-89 days delinquent		25		29		26	(14)%	12 %	(4)%
90-179 days delinquent		4		4		5	0 %	(20)%	(20)%
Total 30-179 days delinquent		29		33		31	(12)%	6 %	(6)%
180+ days delinquent ⁽³⁾		1		1		1	0 %	0 %	0 %
Total delinquent loans		30		34		32	(12)%	6 %	(6)%
Gross loans receivable ⁽⁴⁾	\$	1,518	\$	1,549	\$	1,580	(2)%	(2)%	(4)%
<u>Total Loans Receivable (\$MM)</u>									
Current	\$	14,632	\$	14,927	\$	15,268	(2)%	(2)%	(4)%
30-89 days delinquent		635		638		604	(0)%	6 %	5 %
90-179 days delinquent		368		376		388	(2)%	(3)%	(5)%
Total 30-179 days delinquent		1,003		1,014		992	(1)%	2 %	1 %
180+ days delinquent ⁽³⁾		857		880		875	(3)%	1 %	(2)%
Total delinquent loans		1,860		1,894		1,867	(2)%	1 %	(0)%
Total gross loans receivable ⁽⁴⁾	\$	16,492	\$	16,821	\$	17,135	(2)%	(2)%	(4)%

Loans that are delinquent for 180+ days have been written down to estimated current property value. Includes unpaid principal balances and premiums (discounts). (3) (4)

Historical metrics and financials through November 2010 can be found on the E*TRADE Financial investor relations website at <u>https://investor.etrade.com</u>.

About E*TRADE Financial

The E*TRADE Financial family of companies provides financial services including online brokerage and related banking products and services to retail investors. Specific business segments include Trading and Investing, and Balance Sheet Management. Securities products and services are offered by E*TRADE Securities LLC (Member FINRA/SIPC). Bank products and services are offered by E*TRADE Bank, a Federal savings bank, Member FDIC, or its subsidiaries. ETFC-G

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