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E*TRADE FINANCIAL CORPORATION REPORTS MONTHLY ACTIVITY FOR FEBRUARY 2013; PROVIDES UPDATES TO ITS LOAN DELINQUENCIES

NEW YORK, March 13, 2013 – E*TRADE Financial Corporation (NASDAQ: ETFC) today released its Monthly Activity Report for February 2013.

Daily Average Revenue Trades ("DARTs") for February were 152,154, a one percent decrease from January and a 10 percent decrease from the year-ago period. The Company added 31,123 gross new brokerage accounts in February, ending the month with approximately 2.9 million brokerage accounts – an increase of 9,941 from January. Total accounts ended the month at approximately 4.5 million.

Net new brokerage assets were positive \$0.9 billion in the month. During the month, customer security holdings increased by one percent, or \$1.1 billion, and brokerage-related cash ended the month unchanged, at \$34.2 billion, while customers were net buyers of approximately \$0.9 billion in securities. Bank-related cash and deposits ended the month unchanged, at \$6.9 billion.

The Company also updated delinquency statistics in its loan portfolio. For the Company's entire loan portfolio, total special mention delinquencies (30 to 89 days delinquent) decreased nine percent from December 31, 2012 to February 28, 2013 and decreased two percent from January 31, 2013 to February 28, 2013, while total "at risk" delinquencies (30 to 179 days delinquent) decreased eight percent from December 31, 2012 to February 28, 2013 and decreased four percent from January 31, 2013 to February 28, 2013. Additional loan delinquency data is provided in the second table of this release.

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Monthly Activity Data

,		Feb-13		Jan-13		eb-12	% Chg. M/M	% Chg. Y/Y
Trading days		19.0		21.0		20.0	N.M.	N.M.
DARTs		152,154		153,580		168,973	(0.9)%	(10.0)%
Gross new brokerage accounts		31,123		31,286		39,023	(0.5)%	(20.2)%
Gross new stock plan accounts		21,256		21,310		19,406	(0.3)%	9.5 %
Gross new banking accounts		933		980		1,695	(4.8)%	(45.0)%
Total gross new accounts	·	53,312		53,576		60,124	(0.5)%	(11.3)%
Net new brokerage accounts		9,941		9,127		18,120	N.M.	N.M.
Net new stock plan accounts		8,258		9,114		7,608	N.M.	N.M.
Net new banking accounts		(2,122)		(2,841)		(3,184)	N.M.	N.M.
Net new accounts		16,077		15,400		22,544	N.M.	N.M.
End of period brokerage accounts	2	,922,259	2	,912,318	2,	811,173	0.3 %	4.0 %
End of period stock plan accounts	1	,164,966	1	,156,708	1,	096,256	0.7 %	6.3 %
End of period banking accounts		424,309		426,431		457,906	(0.5)%	(7.3)%
End of period total accounts	4	,511,534	4	,495,457	4,	365,335	0.4 %	3.3 %
Customer Assets (\$B)			_					
Security holdings	\$	144.9	\$	143.8	\$	133.7	0.8 %	8.4 %
Customer payables (cash)		4.9		5.1		5.7	(3.9)%	(14.0)%
Customer cash balances held by third parties ⁽¹⁾		9.5		9.3		3.7	2.2 %	156.8 %
Unexercised stock plan customer options (vested) Customer assets in brokerage and stock plan accounts		25.5 184.8		25.2 183.4		23.3 166.4	1.2 % 0.8 %	9.4 % 11.1 %
Sweep deposits		19.8		19.8		21.2	0.0 %	(6.6)%
Savings, transaction and other		6.9		6.9		7.9	0.0 %	(12.7)%
Customer assets in banking accounts	-	26.7		26.7		29.1	0.0 %	(8.2)%
Total customer assets	\$	211.5	\$	210.1	\$	195.5	0.7 %	8.2 %
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Net new brokerage assets (\$B) ⁽²⁾	\$	0.9	\$	1.0	\$	1.9	N.M.	N.M.
Net new banking assets (\$B) ⁽²⁾		(0.0)		(0.2)		0.1	N.M.	N.M.
Net new customer assets (\$B) ⁽²⁾	\$	0.9	\$	0.8	\$	2.0	N.M.	N.M.
Brokerage related cash (\$B)	\$	34.2	\$	34.2	\$	30.6	0.0 %	11.8 %
Other customer cash and deposits (\$B)		6.9		6.9		7.9	0.0 %	(12.7)%
Total customer cash and deposits (\$B)	\$	41.1	\$	41.1	\$	38.5	0.0 %	6.8 %
Customer net (purchase) / sell activity (\$B)	\$	(0.9)	\$	(0.3)	\$	0.0	N.M.	N.M.

⁽¹⁾ Customer cash balances held by third parties are held outside E*TRADE Financial and include money market funds and sweep deposit accounts at unaffiliated financial institutions.

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⁽²⁾ Net new customer assets are total inflows to all new and existing customer accounts less total outflows from all closed and existing customer accounts. The net new banking assets and net new brokerage assets metrics treat asset flows between E*TRADE entities in the same manner as unrelated third party accounts.

Loan Delinquency Data

							% Chg. Feb 13 -	% Chg. Jan 13 -	% Chg. Feb 13 -
	Feb-13		J	Jan-13		Dec-12	<u>Jan 13</u>	Dec 12	Dec 12
One- to Four-Family (\$MM)									
Current	\$	4,734	\$	4,799	\$	4,858	(1)%	(1)%	(3)%
30-89 days delinquent		211		216		233	(2)%	(7)%	(9)%
90-179 days delinquent		93		100		95	(7)%	5 %	(2)%
Total 30-179 days delinquent		304		316		328	(4)%	(4)%	(7)%
180+ days delinquent		272		274		279	(1)%	(2)%	(3)%
Total delinquent loans ⁽¹⁾		576		590		607	(2)%	(3)%	(5)%
Gross loans receivable ⁽²⁾	\$	5,310	\$	5,389	\$	5,465	(1)%	(1)%	(3)%
Home Equity (\$MM)									
Current	\$	3,947	\$	4,004	\$	4,065	(1)%	(2)%	(3)%
30-89 days delinquent		84		85		90	(1)%	(6)%	(7)%
90-179 days delinquent		57		60		64	(5)%	(6)%	(11)%
Total 30-179 days delinquent		141		145		154	(3)%	(6)%	(8)%
180+ days delinquent		42		41		41	2 %	0 %	2 %
Total delinquent loans ⁽¹⁾		183		186		195	(2)%	(5)%	(6)%
Gross loans receivable ⁽²⁾	\$	4,130	\$	4,190	\$	4,260	(1)%	(2)%	(3)%
Consumer and Other (\$MM)									
Current	\$	791	\$	812	\$	829	(3)%	(2)%	(5)%
30-89 days delinquent		17		17		19	0 %	(11)%	(11)%
90-179 days delinquent		4		5		6	(20)%	(17)%	(33)%
Total 30-179 days delinquent		21		22		25	(5)%	(12)%	(16)%
180+ days delinquent		-		-			N.M.	N.M.	N.M.
Total delinquent loans		21		22		25	(5)%	(12)%	(16)%
Gross loans receivable ⁽²⁾	_\$_	812	\$	834	\$	854	(3)%	(2)%	(5)%
Total Loans Receivable (\$MM)									
Current	\$	9,472	\$	9,615	\$	9,752	(1)%	(1)%	(3)%
30-89 days delinquent		312		318		342	(2)%	(7)%	(9)%
90-179 days delinquent		154		165		165	(7)%	0 %	(7)%
Total 30-179 days delinquent		466		483		507	(4)%	(5)%	(8)%
180+ days delinquent		314		315		320	(0)%	(2)%	(2)%
Total delinquent loans ⁽¹⁾		780		798		827	(2)%	(4)%	(6)%
Total gross loans receivable (2)	_\$_	10,252	\$	10,413	\$	10,579	(2)%	(2)%	(3)%

⁽¹⁾ Delinquent loans include charge-offs for loans that are in bankruptcy or are 180 days past due which have been written down to their expected recovery value.

Historical metrics and financials can be found on E*TRADE Financial's investor relations website at https://investor.etrade.com.

About E*TRADE Financial

The E*TRADE Financial family of companies provides financial services including online brokerage and related banking products and services to retail investors. Specific business segments include Trading and Investing and Balance Sheet Management. Securities products

⁽²⁾ Includes unpaid principal balances and premiums (discounts).

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