#### FOR IMMEDIATE RELEASE

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# E\*TRADE FINANCIAL APPOINTS BRUCE P. NOLOP CHIEF FINANCIAL OFFICER

**New York, September 11, 2008** – E\*TRADE FINANCIAL Corporation (NASDAQ: ETFC) today announced the appointment of Bruce P. Nolop to the position of Chief Financial Officer (CFO), effective immediately, reporting to Donald H. Layton, Chairman and CEO. Mr. Nolop assumes responsibility for all financial reporting, planning, control, corporate-related treasury functions, investor relations, tax, corporate development and purchasing activities.

"The addition of Bruce Nolop to our executive management team is a critical component of our plan to revitalize E\*TRADE and cement the foundation for the Company's future growth," said Mr. Layton. "Bruce is a proven leader with a broad range of finance and operating experience. We are fortunate to have his caliber of financial expertise and management on our team."

Mr. Nolop has over 30 years of finance experience, most recently serving as Executive Vice President and Chief Financial Officer of Pitney Bowes for the past eight years. He led the company's worldwide financial operations and was responsible for marketing and shared services operations.

He also has 18 years of investment banking experience with Wasserstein Perella, Goldman Sachs and Morgan Stanley and spent six years in executive management at Kimberly-Clark.

Mr. Nolop is a member of the board of directors of Marsh & McLennan.

Mr. Nolop received a Bachelor of Arts degree from the University of South Dakota and subsequently earned an MBA from the Stanford Graduate School of Business and a J.D. from Stanford Law School.

# **About E\*TRADE FINANCIAL**

The E\*TRADE FINANCIAL family of companies provides financial services including trading, investing and banking for retail and institutional customers. Securities products and services are offered by E\*TRADE Securities LLC (Member FINRA/SIPC). Bank products and services are offered by E\*TRADE Bank, a Federal savings bank, Member FDIC, or its subsidiaries.

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E\*TRADE FINANCIAL, E\*TRADE and the E\*TRADE logo are trademarks or registered trademarks of E\*TRADE FINANCIAL Corporation. The statements contained in this news release that are forward-looking are based on current expectations that are subject to a number of uncertainties and risks, and actual results may differ materially. The uncertainties and risks include, but are not limited to, changes in market activity, anticipated increases in the rate of new customer acquisition, the conversion of new visitors to the site to customers, the activity of customers and assets held at the institution, seasonality, macro trends of the economy in general and the residential real estate market, instability in the consumer credit markets and credit trends, rising mortgage interest rates, tighter mortgage lending guidelines across the industry, increased mortgage loan delinguency and default rates, portfolio growth, portfolio seasoning and resolution through collections, sales or charge-offs, the development and enhancement of products and services, competitive pressures (including price competition), system failures, economic and political conditions, changes in consumer behavior and the introduction of competing products having technological and/or other advantages. Further information about these risks and uncertainties can be found in the information included in the annual reports previously filed by E\*TRADE FINANCIAL Corporation with the SEC on Form 10-K (including information under the caption "Risk Factors") and quarterly reports on Form 10-Q.

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