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E*TRADE FINANCIAL ANNOUNCES RESULTS OF DEBT EXCHANGE OFFER EARLY TENDER PERIOD AND CONSENT SOLICITATION

Approximately \$1.7 Billion of Zero Coupon Convertible Debentures Due 2019 to be Exchanged for Interest Bearing Debt; Consent Solicitation Successful

New York, NY, July 2, 2009 – E*TRADE FINANCIAL Corporation (NASDAQ: ETFC) today announced results of the Early Tender Period of its previously announced debt exchange offer (the "Exchange Offer") to exchange more than \$1 billion of newly-issued zero coupon Convertible Debentures due 2019 (the "Debentures") for all of its 8% Senior Notes due 2011 (the "2011 Notes") and a portion of its 12.5% Springing Lien Notes due 2017 (the "2017 Notes", and together with the 2011 Notes, the "Notes"). Assuming the Exchange Offer is completed, the Debentures issued in exchange for any Notes tendered during the period that ended at midnight, New York City time, on July 1, 2009 (the "Early Tender Period"), will be Class A Debentures and have a conversion price of \$1.0340 per share. In connection with the Exchange Offer, the Company also announced that during the Early Tender Period it obtained consents (the "Consents") required to amend and waive certain provisions of the indentures governing the Notes.

As of the Early Tender Period expiration, approximately \$429,616,000 of 2011 Notes and approximately \$1,407,178,248 of 2017 Notes had been validly tendered, including \$230,245,000 of 2011 Notes and \$1 billion of 2017 Notes tendered by affiliates of Citadel Investment Group L.L.C. ("Citadel"). The 2011 Notes tendered represent Citadel's total holdings and approximately 97 percent of non-Citadel holdings, and the 2017 Notes tendered represent the maximum of Citadel's commitment to participate in the Exchange Offer and approximately 99 percent of non-Citadel holdings. Because the aggregate principal amount of 2017 Notes tendered by holders other than Citadel exceeds \$310,000,000, acceptance of the 2017 Notes tendered by such holders for exchange will be pro-rated as described in the Offering Memorandum related to the Exchange Offer dated June 22, 2009 (the "Offering Memorandum").

In addition, the Company announced that it had obtained the Consents necessary to amend and waive certain provisions of the indentures governing the Notes and that, in connection therewith, the Company will pay aggregate consent fees of approximately \$24,690 in the quarter ending September 30, 2009, to holders that delivered Consents without tendering the related Notes for exchange. Holders that tendered their Notes for exchange during the Early Tender Period were deemed to have delivered Consents with

respect to such Notes and to have waived payment of any consent fee, provided the Exchange Offer is completed. However, if the Exchange Offer is not completed for any reason, the Company will pay additional consent fees, in the aggregate, of approximately \$9,183,971 to holders that tendered their Notes for exchange during the Early Tender Period.

The foregoing results represent the Company's preliminary calculations of Notes tendered and Consents delivered, and are subject to change.

As more fully described in the Offering Memorandum, the Company presently expects that on July 8, 2009:

- The Notes tendered for exchange that will be accepted if the Exchange Offer is completed will be released for trading under a temporary CUSIP number and also will represent the right to receive Class A Debentures and accrued but unpaid interest in cash through, but excluding, the settlement date of the Exchange Offer, provided the Exchange Offer is completed;
- 2017 Notes tendered for exchange that will not be accepted by reason of pro-ration will be released for trading under the CUSIP number applicable to such Notes immediately prior to their tender; and
- Holders of Notes that delivered Consents without tendering the related Notes for exchange will receive the Consent Fee as well as return of the Notes with respect to which such holders had delivered consent.

The Exchange Offer remains open until midnight, New York City time, on the date of the Special Meeting of Shareholders the Company will call to approve the Exchange Offer (the "Expiration Date"), which the Company currently expects to occur in mid-August 2009. Assuming the Exchange Offer is completed, the Debentures issued in exchange for any Notes tendered after the Early Tender Period and before midnight, New York City time, on the Expiration Date will be Class B Debentures, which will have a conversion price of \$1.5510 per share and be identical to the Class A Debentures in all other respects. However, because the maximum number of 2017 Notes subject to the Exchange Offer were tendered during the Early Tender Period, the Exchange Offer effectively remains open only with respect to the 2011 Notes not tendered during the Early Tender Period.

The complete terms and conditions of the Exchange Offer are set forth in the Offering Memorandum and the related letter of transmittal and consent sent to holders of the Notes. Completion of the Exchange Offer is conditioned upon, among other things, shareholder approval at a Special Meeting of Shareholders. In addition to approval by shareholders, the extent of Citadel's participation in the Exchange Offer is subject to approval from E*TRADE's primary federal banking regulator, the Office of Thrift Supervision (the "OTS").

About E*TRADE FINANCIAL

The E*TRADE FINANCIAL family of companies provides financial services including trading, investing and related banking products and services to retail investors. Securities products and services are offered by E*TRADE Securities LLC (Member FINRA/SIPC). Bank products and services are offered by E*TRADE Bank, a Federal savings bank, Member FDIC, or its subsidiaries.

Important Notices

E*TRADE FINANCIAL, E*TRADE and the E*TRADE logo are trademarks or registered trademarks of E*TRADE FINANCIAL Corporation.

Forward-Looking Statements. The statements contained in this news release that are forward looking are based on current expectations that are subject to a number of uncertainties and risks, and actual results may differ materially. Such statements include those relating to the ability of the Company to complete the Exchange Offer. The uncertainties and risks include, but are not limited to, potential negative regulatory consequences resulting from actions by the OTS or other regulators, potential failure to obtain regulatory and shareholder approval for the Exchange Offer and related matters. Additional uncertainties and risks affecting the business, financial condition, results of operations and prospects of the Company include, but are not limited to, potential changes in market activity, anticipated changes in the rate of new customer acquisition, the conversion of new visitors to the site to customers, the activity of customers and assets held at the institution, seasonality, macro trends of the economy in general and the residential real estate market, instability in the consumer credit markets and credit trends, rising mortgage interest rates, tighter mortgage lending guidelines across the industry, increased mortgage loan delinguency and default rates, portfolio growth, portfolio seasoning and resolution through collections, sales or charge-offs, the development and enhancement of products and services, competitive pressures (including price competition), system failures, economic and political conditions, including changes to the U.S. Treasury's Troubled Asset Relief Program, changes in consumer behavior and the introduction of competing products having technological and/or other advantages. Further information about these risks and uncertainties can be found in the "Risk Factors" section of our prospectus supplement dated June 18, 2009, and in the information included or incorporated in the annual, quarterly and current reports on Form 10-K, Form 10-Q and Form 8-K previously filed by E*TRADE FINANCIAL Corporation with the SEC (including information under the caption "Risk Factors"). Any forward-looking statement included in this release speaks only as of the date of this communication; the Company disclaims any obligation to update any information.

Proxy Statement. In connection with the Special Meeting of Shareholders, E*TRADE FINANCIAL Corporation filed a preliminary proxy statement with the Securities and Exchange Commission (the "SEC") and expects to file and mail a definitive proxy statement to shareholders as soon as practicable. Shareholders are advised to read the definitive proxy statement because it will contain important information about the proposals to be presented and voted upon. Shareholders may also obtain a copy of the definitive proxy statement and any other relevant documents filed by E*TRADE FINANCIAL Corporation for free at the SEC web site at www.sec.gov. The definitive proxy statement and other documents also may be obtained for free from E*TRADE FINANCIAL Corporation, Attn: Corporate Secretary, 135 East 57th Street, New York, New York, 10022.

E*TRADE FINANCIAL Corporation and its directors, executive officers and other members of management and employees may be deemed participants in the solicitation of proxies and voting instructions for the 2009 Special Meeting of Shareholders.

Information concerning the interests of these persons, if any, in the matters to be voted upon is set forth in the proxy statement.

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