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E*TRADE Media Relations 646-521-4418 mediaing@etrade.com

E*TRADE Investor Relations 646-521-4406 IR@etrade.com

DESPITE SOFTENING ECONOMIC DATA, E*TRADE STUDY REVEALS BULLISH SENTIMENT INCREASED QUARTER OVER QUARTER



Amid calls for a rate cut, many still think the economy remains healthy enough for a hike

NEW YORK, July 12, 2019 — E*TRADE Financial Corporation (NASDAQ: ETFC) today announced results from the most recent wave of *StreetWise*, the E*TRADE quarterly tracking study of experienced investors. Results show an increase in positive investor sentiment:

- **Bullish sentiment crept higher.** Bullishness rose three percentage points since last quarter to 61%, reaching a new high for 2019.
- Investors believe there's still room for the bull market to run. Two-thirds (66%) of investors think the bull market has a year or more to go.
- More investors gave the US economy a passing grade. Investors who gave the economy an "A" or "B" grade rose five percentage points this quarter to 69%.
- And many think the economy can handle a Fed rate hike. Despite calls for a rate cut, more than two in five investors (43%) think the economy could handle another rate increase.
- Although they're bracing for volatility. Investors believe volatility will remain at elevated levels, with over half (56%) thinking it will increase over the next quarter.

"Despite ongoing trade tensions and signs of economic softening, investors are staying focused on the positives," said Mike Loewengart, VP of Investment Strategy at E*TRADE Financial. "While they still see a strong economy, at the same time they don't seem complacent. In fact, volatility is top of mind. Based on this quarter's survey, investors see potential opportunity in defensive plays to help ride out the volatility that may come their way." The survey explored investor views on sector opportunities for the third quarter of 2019:

- **Health care.** Health care remains the top choice among investors (48%) this quarter, as the sector is traditionally viewed as a defensive play amid global growth concerns.
- **IT.** Despite semiconductor weakness amid trade disputes and ongoing regulatory scrutiny, investors still see opportunities in the tech sector (47%), potentially taking advantage of historically depressed valuations.
- **Energy.** Energy remains a top choice, although interest ticked down seven percentage points from last quarter to 41%. With bond yields under pressure, income-focused investors could be turning to the sector as they hunt for potential dividend payers.

E*TRADE aims to enhance the financial independence of traders and investors through a powerful digital offering and professional guidance. To learn more about E*TRADE's trading and investing platforms and tools, visit <u>etrade.com</u>.

For useful trading and investing insights from E*TRADE, follow the company on Twitter, <u>@ETRADE</u>.

About the Survey

This wave of the survey was conducted from July 1 to July 11 of 2019 among an online US sample of 908 self-directed active investors who manage at least \$10,000 in an online brokerage account. The survey has a margin of error of ± 3.20 percent at the 95 percent confidence level. It was fielded and administered by Dynata. The panel is broken into thirds of active (trade more than once a week), swing (trade less than once a week but more than once a month), and passive (trade less than once a month). The panel is 60% male and 40% female, with an even distribution across online brokerages, geographic regions, and age bands.

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E*TRADE Financial Corporation engages Dynata to program, field, and tabulate the study. Dynata provides digital research data and has locations in the Americas, Europe, the Middle East and Asia-Pacific. For more information, please go to <u>www.dynata.com</u>.

Referenced Data

When it comes to the current market are you?					
	Total				
	Q3'19	Q2'19	Q1'19	Q1'18	
Bullish	61%	58%	46%	68%	
Bearish	39%	42%	54%	32%	

How many years do you think we have left in the bull market?				
	То	Total		
	Q3'19	Q2'19		
5+ years	6%	5%		
3–4 years	20%	24%		
1–2 years	40%	37%		
The end is near	26%	23%		
I don't know	8%	11%		

What grade would you give the current state of the U.S. economy right now?				
	То	Total		
	Q3'19	Q2'19		
A	21%	15%		
В	48%	49%		
С	23%	29%		
D	5%	5%		
F	3%	2%		

"The U.S. economy is healthy enough for the Fed to enact additional rate hikes this quarter."				
	Total			
	Q3'19	Q2'19		
Strongly agree	14%	14%		
Somewhat agree	29%	27%		
Neither agree nor disagree	31%	28%		
Somewhat disagree	19%	24%		
Strongly agree	7%	7%		

Over the next quarter, do you think volatility will			
	То	tal	
	Q3'19	Q2'19	
Greatly increase	12%	9%	
Somewhat increase	44%	45%	
Stay the same	40%	41%	
Somewhat decrease	4%	5%	
Greatly decrease	0%	0%	

What industries do you think offer the most potential this quarter? (Top three)					
	Q3'19	Q2'19	Q1'19	Q4'18	Q3'18
Health care	48%	48%	50%	44%	41%
Information technology	47%	44%	38%	49%	45%
Energy	41%	48%	40%	42%	43%
Financials	35%	34%	36%	40%	41%
Utilities	26%	27%	29%	23%	24%
Consumer staples	25%	22%	30%	21%	19%
Communication services	23%	22%	23%	21%	27%
Industrials	21%	22%	20%	21%	22%
Consumer discretionary	18%	15%	17%	22%	19%
Materials	16%	19%	16%	17%	20%