

### FOR IMMEDIATE RELEASE

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## E\*TRADE FINANCIAL CORPORATION REPORTS MONTHLY ACTIVITY FOR JULY 2019

**NEW YORK, August 14, 2019 –** E\*TRADE Financial Corporation (NASDAQ: ETFC) today released its Monthly Activity Report for July 2019.

Monthly Activity Data		Jul-19		Jun-19		Jul-18	% Chg. M/M	% Chg. Y/Y
Trading days		21.5		20.0		20.5	N.M.	N.M.
DARTs		255,423		252,271		242,413	1 %	5 %
Derivative DARTs		90,368		87,434		83,216	3 %	9 %
Derivative DARTs %		359	%	359	%	34%	— %	1 %
Margin receivables (\$B)	\$	9.9	\$	9.9	\$	11.0	— %	(10)%
Net new retail accounts		(11,522)		18,543		(5,940)	N.M.	(94)%
Net new advisor services accounts		(465)		174		855	N.M.	N.M.
Net new corporate services accounts		21,757		15,592		27,307	40 %	(20)%
Net new accounts		9,770		34,309		22,222	(72)%	(56)%
End of period retail accounts		5,111,147		5,122,669		3,986,635	— %	28 %
End of period advisor services accounts		150,810		151,275		148,495	— %	2 %
End of period corporate services accounts		1,875,632		1,853,875		1,693,661	1 %	11 %
End of period accounts		7,137,589		7,127,819		5,828,791	— %	22 %
Net new retail assets (\$B) <sup>(1)</sup>	\$	0.2	\$	1.1	\$	0.4	(82)%	(50)%
Net new advisor services assets (\$B) <sup>(1)</sup>		0.1		_		0.1	N.M.	— %
Net new retail and advisor services assets (\$B)	\$	0.3	\$	1.1	\$	0.5	(73)%	(40)%
Total Customer Assets (\$B)								
Security holdings	\$	289.2	\$	286.6	\$	263.7	1 %	10 %
Cash and deposits		63.1		62.2		57.2	1 %	10 %
Retail and advisor services assets	\$	352.3	\$	348.8	\$	320.9	1 %	10 %
Corporate services vested assets		147.3		142.3		127.0	4 %	16 %
Retail, advisor services, and corporate services vested assets	\$	499.6	\$	491.1	\$	447.9	2 %	12 %
Corporate services unvested holdings		123.1		117.0		109.3	5 %	13 %
Total customer assets	\$	622.7	\$	608.1	\$	557.2	2 %	12 %
Net (Buy) / Sell Activity (\$B)								
Retail net (buy) / sell activity	\$	0.4	\$	1.1	\$	(1.0)	N.M.	N.M.
Advisor services net (buy) / sell activity		_		0.1		0.1	N.M.	N.M.
Net (buy) / sell activity	\$	0.4	\$	1.2	\$	(0.9)	N.M.	N.M.
Total Cash and Deposits (\$B)								
Sweep deposits	\$	30.4	\$	31.7	\$	37.2	(4)%	(18)%
Customer payables		10.9		10.6		10.0	3 %	9 %
Savings, checking and other banking assets		9.1		8.6		4.9	6 %	86 %
Total on-balance sheet cash	\$	50.4	\$	50.9	\$	52.1	(1)%	(3)%
Sweep deposits at unaffiliated financial institutions		10.9		9.6		3.6	14 %	203 %
Money market funds and other		1.8		1.7		1.5	6 %	20 %
Total customer cash held by third parties <sup>(2)</sup>	\$	12.7	\$	11.3	\$	5.1	12 %	149 %
Total cash and deposits	\$	63.1	\$	62.2	\$	57.2	1 %	10 %

<sup>(1)</sup> Net new retail and advisor services assets exclude the effects of market movements in the value of retail and advisor services assets.

<sup>(2)</sup> Customer cash held by third parties is held outside E\*TRADE Financial and includes money market funds and sweep deposit accounts at unaffiliated financial institutions. Customer cash held by third parties is not reflected in the Company's condensed consolidated balance sheet and is not immediately available for liquidity purposes.

Historical metrics and financials can be found on E\*TRADE Financial's corporate website at <a href="https://about.etrade.com">https://about.etrade.com</a>.

### About E\*TRADE Financial Corporation

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